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190. David Fields on what makes for a successful consulting partnership Our guest today is David A. Fields, Umbrex member and the author of **The Irresistible Consultant's Guide to** Winning Clients: 6 ...

S4N 030 David A Fields- 6 steps to a great consulting practice Consultant and consultant to consultant David A. Fields shares wisdom from his latest book, **The Irresistible Consultant's Guide to** ...

003 - Everyone starts at the bottom Some reflections on my interview with David Fields, author of **The Irresistible Consultants Guide to** Winning Clients. My biggest ...

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174. How to set consulting fees A listener asked for advice on how to set fees, and here are my thoughts. In this episode I refer to, and strongly recommend, ...

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